



# TOUR PROPOSAL

**Tour name: HA NOI – HA LONG – SA PA  
06 Days 05 Nights**

Tour code: TVT- SIC 916

Valid from: 01 - Oct - 2016  
Until: 28 - Apr - 2017

(This tour is not operated in Lunar New Year Holiday: 26 Jan - 30 Jan, 2017)

## TOUR ITINERARY

### Day 1: HA NOI – ARRIVAL

(Nil)

Pick up at Noi Bai airport (no guide, with driver only) & transfer to hotel for check-in (check-in time: after 14:00).

Free at leisure. Overnight in Hanoi.

### Day 2: HANOI – HA LONG BAY

(B/L/D)

**08:15-08:30:** An open bus will pick you up at hotel to join with other tourists.

**At 08:45,** leave Ha Noi for Ha Long city. Get on cruise and enjoy a welcome drink and lunch of savory local sea food. Check into your cabin and start cruising around the bay to see the amazing karsts with different formations: Lion, Tea Pot, Toad, Dau Nguoi (Human Head) islet, and then stop for a walk through the Sung Sot cave "Amazing Cave". There will be plenty of time for swimming and sunbathing (If weather permits) after the boat anchors at a clean calm sea.

Enjoy a wonderful sunset dinner in our beautiful restaurant before retiring to the comfort of your cabin.

Dinner and overnight on cruise.

### Day 3: HA LONG BAY – HA NOI

(B/L)

Breakfast is served. Keep cruising to visit the Van Gia floating village. Kayaking then going to Bai Tu Long Bay, the neglected area which is the most spectacular bay with islands in different shapes, have a look at Hon Gai market, Poet Island. Lunch is served. Arrive in Ha Long City at 11.30 Am.

11:30: Return to Ha Noi and arrive in Ha Noi at 16.00. Proceed to your hotel for free at leisure

Overnight in Hanoi

### Day 4: HANOI – SAPA – CAT CAT (BY BUS)

(B/L/D)

**6:30 – 7:00:** Pick up from your hotel/stay, get on big bus and depart for Sapa.

**9:30:** Follow the highway to Lao Cai city with the first break

**11:00:** Second comfort break at Lao Cai city before approaching Sapa

**13:00:** Arrive Sapa Town with colorful traditional costumes of H'mong, Dzao, Tay ethnic People.

- Welcome drink and itinerary briefing

- Enjoy the lunch with local Vietnamese dishes, check-in procedures

**14:30:** A short drive to the gate of Cat Cat village which is home of Black H'mong ethnic people and is located near the bottom of a deep valley at the foot of Fansipan Peak. Our local guide will show you the daily life activities of the locals, trek down to the valley bottom to the waterfall where the French built a Hydraulic Power Station; stop for photo with bridge and waterfall then you will walk uphill for bus to pick up to get back to Sapa in the afternoon.

**Trekking distance is about 2.5 kms and it lasts for 2 hours**

**17:00:** Come back to Sapa Town. Have dinner and overnight in hotel with night activities

Overnight in Sapa.

### Day 5: SAPA- HANOI (CHOOSE 2 OPTIONS BELOW)

(B/L)

#### Option 1: SAPA – Y LINH HO – LAO CHAI – TA VAN – HANOI (BY BUS)

**7:00 – 7:45:** Have breakfast at hotel and prepare light pack for trekking

**8:00:** A short drive to Y Linh Ho then trek through the rice terraces and along Muong Hoa stream to the Black Hmong village of Lao Chai to see the spectacular landscape of Hoang Lien Son Mountain after that heading to Ta Van village - home of Dzay ethnic people.

**Trekking distance is about 8 kms and it lasts for 3.5 hours**

**11:30:** Bus picks you up at Ta Van Bridge to Sapa.

**12:00 - 15:00:** Have a shower at hotel, check out and have lunch and time at leisure on your own.

**15:00:** Meet all group members at hotel to get ready for Hanoi.

**15:15:** Get on bus to go back to Hanoi with two comfort breaks

**21:00:** Reach Hanoi & drop off at your hotel

**Option 2: SAPA- BAC HA- HANOI (ONLY DEPART ON SUNDAY- Please see below surcharge)**

**6:15 - 7:00:** Have breakfast at hotel and prepare all your luggage for Bac Ha market (only open on Sunday)

**7:00 - 14:00:** Take 2.5 hour drive to Bac Ha Town – home of Flower H'Mong ethnic people

+ Visit Bac Ha market – the most typical weekly market with inhabitants of lots of Ethnic People.

+ Have lunch at local restaurant

+ A short walk to Hoang A Tuong's palace which was built in 1914 with French – Viet architecture and visit "Pho" village of Flower H'Mong People.

**Trekking distance is about 3 kms and it lasts for 2 hours**

**14:00:** Take 1.45 hour drive back to Lao Cai city, have a shower and relax in the border gate city. (Do not come back Sapa town)

**16:30:** You are welcomed to shuttle bus back to Hanoi with two comfort breaks.

**21:15:** We say goodbye to you at your hotel

Overnight in Hanoi

## Day 6: HANOI– DEPARTURE (B)

Breakfast at hotel

Free at leisure. Transfer to airport for leaving flight. End of services.

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**Note:** This tour is not operated from 26 Jan to 30 Jan, 2017 (Lunar New Year Holiday).

## TOUR QUOTATION

(Below tour package prices are in US\$ per adult and applicable to below specific group size)

Hotel class	2 pax up	Single supplement
A	483	247
B	416	170
C	404	156
D	358	116
E	352	109

**Note:** There is only 01 Triple at Imperial Junk, so it is not easy to book this TRP. In case there are 03 pax & the TRP is fully booked, 01 pax will have to stay at SGL room at Imperial junk, SGL surcharge for this Junk only is USD 32

## SURCHARGE

Item	Surcharge
For choosing option 2 on day 5	+ USD 25/pax
For upgrading to Superior Imperial Junk (if requested)	+ TWN/TRP share: USD 45/pax + SGL cabin: USD 55/pax
Transfers for 1 pax traveling alone	+ USD 75/pax/02 ways (pax will have to pay for Single supplement as well)→ Rate for a group of 1 pax only will be: TWN share rate+ Single supplement+ surcharge for transfers)

## EXTENSION NIGHT IN HANOI (USD/PAX/NIGHT)

Hotel class	TWN/TRP share	SGL
A	67	133
B	43	85
C	39	77
D	29	57
E	27	53

**HOTEL INFORMATION:** Should a specific hotel be full at the time of your request, TransViet will arrange similar properties of equivalent quality standard.

Hotel class	Hanoi	Ha Long	Sapa
A	- Nikko 5* (Deluxe room) <a href="http://www.hotelnikkohanoi.com.vn">www.hotelnikkohanoi.com.vn</a>	- Standard Imperial Junk (Superior cabin)	- Sunny mountain hotel 4* (ROH room) <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a>
B	- Lan Vien 4* (Superior room) <a href="http://www.lanvienhotel.com.vn">www.lanvienhotel.com.vn</a> - Sunway 4* (Superior room) <a href="http://hanoi.sunwayhotels.com">hanoi.sunwayhotels.com</a>	- Standard Imperial Junk (Superior cabin)	- Sunny mountain hotel 4* (ROH room) <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a>

C	<ul style="list-style-type: none"> <li>- Chalcedony 4* (Superior room) <a href="http://www.chalcedonyhotel.com">www.chalcedonyhotel.com</a></li> <li>- May De Ville old quarter 4* (ROH room) <a href="http://www.maydeville.vn">www.maydeville.vn</a></li> </ul>	- Standard Imperial Junk (Superior cabin)	<ul style="list-style-type: none"> <li>- Sunny mountain hotel 4* (ROH room) <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a></li> </ul>
D	<ul style="list-style-type: none"> <li>- L'Heritage Hanoi hotel 3* (Superior room) <a href="http://www.hanoilegacyhotel.com">www.hanoilegacyhotel.com</a></li> <li>- Demantoid II 3* (ROH room) <a href="http://www.demantoidhotel.com">www.demantoidhotel.com</a></li> </ul>	- Standard Imperial Junk (Superior cabin)	<ul style="list-style-type: none"> <li>- Sapalodge hotel 3* (ROH room) <a href="http://www.sapalodgehotel.com">www.sapalodgehotel.com</a></li> </ul>
E	<ul style="list-style-type: none"> <li>- Hanoi Legacy 3* (ROH room) (Add: 01 Ngo Gach street) <a href="http://www.hanoilegacyhotel.com">www.hanoilegacyhotel.com</a></li> <li>- Golden lake hotel 3* (Superior room) <a href="http://www.goldenlakehotel.com">www.goldenlakehotel.com</a></li> </ul>	- Standard Imperial Junk (Superior cabin)	<ul style="list-style-type: none"> <li>- Sapalodge hotel 3* (ROH room) <a href="http://www.sapalodgehotel.com">www.sapalodgehotel.com</a></li> </ul>

## TOUR PACKAGE RATES INCLUDE

- Indicated hotels based on TWN or TRP share with daily breakfast
- Meals as specified in the itinerary
- Transportation (shared coach with other tourists)
- **English speaking guide only** (shared tour guide with other tourists)
- Entrance fee
- Mineral water (500 ml)
  - ❖ 01 bottle for half day tour / pax
  - ❖ 02 bottles for full day tour / pax
- Services charges, room taxes

## TOUR PACKAGE RATES DO NOT INCLUDE

- Other meals
- Tips for tour guide, driver, porter
- Travel insurance
- Visa fee
- Airfare & airport taxes
- Personal expenses such as drinks, telephone, souvenirs and laundry etc
- Others which are not mentioned in the inclusion

## CHILD POLICY

- Child under 10 years old sharing room with two (2) adults without extra bed: 65% of package cost
- Child under 10 years old sharing room with two (2) adults with extra bed: 95% of package cost
- Child under 10 years old sharing room with one (1) adult: 100% of package cost
- Child 10 years old and above: 100% of adult cost.

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