



TOUR PROPOSAL

**Tour name: HA NOI – HA LONG – SA PA
06 Days 05 Nights**

Tour code: TVT- SIC 907

Valid from: 01 - Oct - 2016
Until: 30 - Apr - 2017

TOUR ITINERARY

Day 1: HA NOI – ARRIVAL

(Nil)

Pick up at Noi Bai airport (no guide, with driver only) & transfer to hotel for check-in (check-in time: after 14:00).

Free at leisure. Overnight in Hanoi.

Day 2: HANOI – SIC TOUR TO HA LONG BAY

(B/L/D)

- + 08:15-08:30: Pick you up at hotel to join with other tourists.
- + 08:45: Leave Hanoi for Ha Long city.
- + 12:00 – 12:15: On arrival at Ha Long city, you will board your standard Imperial Cruise and you are warmly welcomed by professional and friendly crew. Check into cabin.
- + 13:00: Enjoy lunch while cruising towards thousands of amazing limestone islands emerging from emerald water, passing by Stone Dog islet, floating fishing village, incense burner islet, & fighting cocks islet
- + 15:00: Visit Heavenly Palace cave – the most beautiful one in Ha Long bay.
- + 16:00: Kayaking for an hour or more through slide rock cliffs.
- + 17:30: Swimming time, this is great chance to relax in water, jumping, diving, take a back flip, somersault.
- + 19:00: Enjoy dinner.
- + 20:30: Evening activities like singing karaoke, squid fishing or free at leisure

Overnight on cruise

Day 3: HA LONG BAY – BACK TO HA NOI – NIGHT TRAIN TO SAPA (B/L)

- + 07:00: Breakfast, coffee, tea, fruits will be served.
- + 08:00: Check out and start cruising further to discover the hidden charm of the bay, taking photos of many islets with outstanding shapes as frog island, turtle island etc.
- + 10:00: Simple cooking demonstration opened right on the cruise. You can try cooking simple Vietnamese dish.
- + 11:15: Farewell lunch served on the cruise before you arrive at harbor
- + 12:30: Get on the bus back to Hanoi
- + 16:30: Arrive in Hanoi. Leave your luggage at the meeting point & you can freely walk around the city for your own dinner when waiting for being transferred to train station for night train to Sapa.

Overnight on train (04 berth cabin).

Day 4: LAO CAI – SAPA

(B/L/D)

AM: Arrive Lao Cai, pick up at Lao Cai Station then transfer to Sapa. You will have breakfast in the hotel and some time for R& R, check in at 12h00 o'clock.

After lunch, trek to Cat Cat and Sin Chai villages of Black H'Mong tribe. Enjoy the waterfall in Cat Cat and beautiful scenery along the way. Back to hotel. Dinner and enjoy the night in Sapa town.

Overnight in Sapa.

Day 5: SAPA – LAO CHAI - TA VAN – LAO CAI

(B/L)

Breakfast at hotel

You check out and leave your luggage in the hotel, get ready for the trip. Trek down to Lao Chai village to visit the Tay and Day tribes then keep going along the bottom of the Sapa valley to get to Ta Van village, which is supposed to be the most beautiful one in the area. Have a picnic lunch on the way. You go back to Sapa. Transfer down to Lao Cai Station for the night train LC2 back to Hanoi.

Overnight on train (04 berth cabin).

Day 6: HANOI – DEPARTURE

(B)

Arrive at train station at around 05:10. Pick up at train station & transfer for breakfast at 3* hotel

Proceed to airport for leaving flight. End of services.

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TOUR QUOTATION

(Below tour package prices are in US\$ per adult and applicable to below specific group size)

Hotel class	2 pax up	Single supplement
A	436	212
B	375	102
C	368	93
D	361	86
E	359	84

Note: There are only 02 Triple at Imperial Junk. In case there are 03 pax & the TRP rooms are fully booked, 01 pax will have to stay at SGL room at Standard Classic Imperial junk, SGL surcharge for this Junk only is USD 32.

SURCHARGE

Item	Surcharge
For Lunar New Year Holiday (22 Jan - 05 Feb 2017)	USD 48/pax
Staying at U Sapa hotel: + 23 Dec – 25 Dec 2016 (Christmas Eve) + 30 Dec 2016 – 03 Jan 2017 (New Year's Eve) + 26 Jan – 05 Feb 2017 (Lunar New Year) + 28 Apr – 02 May 2017 (Reunification Day & Labor day)	USD 40/R/N
Compulsory Gala dinner at U Sapa + 24 Dec 2016 + 31 Dec 2016	USD 51/pax/meal
For upgrading to Superior Legend Imperial Junk (if requested)	+ TWN/TRP share: USD 40/pax + SGL cabin: USD 50/pax
For using 04 berth cabin for 01 pax only on night train	USD 167/pax/2 ways

For using 04 berth cabin for 02 pax only on night train	USD 60/pax/2 ways
For using 04 berth cabin for 03 pax only on night train	USD 23/pax/2 ways
Transfers for 1 pax traveling alone	USD 75/pax/02 ways (pax will have to pay for Single supplement as well) → Rate for a group of 1 pax only will be: TWN share rate+ Single supplement + surcharge for transfers)

EXTENSION NIGHT IN HANOI (USD/PAX/NIGHT)

Hotel class	TWN/TRP share	SGL
A	67	133
B	43	85
C	36	71
D	29	57
E	27	53

NOTES

Items	Notes
Train & child no bed	- Child under 6 years old no bed –no train bed is provided for this child - If requesting train bed, a surcharge of USD 65/ 02 ways will be applied (we suggest pax should buy tickets for this child)

TRAIN SCHEDULE

Train name	Hanoi- Lao Cai (SP3)		Lao Cai- Hanoi (SP4)	
	Depart	Arrive	Depart	Arrive
King Express Train	22:00	06:20	21:05	05:22

HOTEL INFORMATION: Should a specific hotel be full at the time of your request, TransViet will arrange similar properties of equivalent quality standard.

Hotel class	Hanoi	Ha Long	Sapa

A	<p>- Nikko 5* (Deluxe room) www.hotelnikkohanoi.com.vn</p>	<p>- Standard Classic Imperial Junk (Superior cabin)</p>	<p>- U Sapa hotel 4* (Superior room) www.usapavietnam.com</p>
B	<p>- Lan Vien 4* (Superior room) www.lanvienhotel.com.vn</p> <p>- Sunway 4* (Superior room) hanoi.sunwayhotels.com</p>	<p>- Standard Classic Imperial Junk (Superior cabin)</p>	<p>- Holiday hotel 3* (ROH room) http://holidaysapa.com</p>
C	<p>- Chalcedony 4* (Superior room) www.chalcedonyhotel.com</p> <p>- May De Ville old quarter 4* (ROH room) www.maydeville.vn</p>	<p>- Standard Classic Imperial Junk (Superior cabin)</p>	<p>- Holiday hotel 3* (ROH room) http://holidaysapa.com</p>
D	<p>- Demantoid II 3* (ROH room) www.demantoidhotel.com</p> <p>- L'Heritage Hanoi hotel 3* (Superior room) www.hanoilegacyhotel.com</p> <p>- Hasu 3* (Superior room) www.hasuhotel.vn</p>	<p>- Standard Classic Imperial Junk (Superior cabin)</p>	<p>- Holiday hotel 3* (ROH room) http://holidaysapa.com</p>
E	<p>- Hanoi Legacy 3* (ROH room) (Add: 01 Ngo Gach street) www.hanoilegacyhotel.com</p> <p>- Golden lake hotel 3* (Superior room) www.goldenlakehotel.com</p> <p>- Hanoi Romance 3* (ROH room) www.hanoiromancehotel.com</p>	<p>- Standard Classic Imperial Junk (Superior cabin)</p>	<p>- Holiday hotel 3* (ROH room) http://holidaysapa.com</p>

TOUR PACKAGE RATES INCLUDE

- Indicated hotels based on TWN or TRP share with daily breakfast
- Train (Han- Lao Cai- Han) by King Express Train ([shared 04 berths cabin](#))
- Meals as specified in the itinerary
- Transportation (shared coach with other tourists)
- [English speaking guide only](#) (shared tour guide with other tourists).
- Entrance fee
- Mineral water (500 ml)
 - ❖ 01 bottle for half day tour / pax
 - ❖ 02 bottles for full day tour / pax
- Services charges, room taxes

TOUR PACKAGE RATES DO NOT INCLUDE

- Other meals
- Tips for tour guide, driver, porter
- Travel insurance
- Visa fee
- Airfare & airport taxes
- Personal expenses such as drinks, telephone, souvenirs and laundry etc
- Others which are not mentioned in the inclusion

CHILD POLICY

- Child under 10 years old sharing room with two (2) adults without extra bed: 65% of package cost
- Child under 10 years old sharing room with two (2) adults with extra bed: 95% of package cost
- Child under 10 years old sharing room with one (1) adult: 100% of package cost
- Child 10 years old and above: 100% of adult cost.

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