



# TOUR PROPOSAL

## 6 DAYS HA NOI – HA LONG – SA PA

Tour code: TVT- SIC 916

Valid from: 01 - Oct - 2018  
Until: 26 - Apr - 2019

## TOUR ITINERARY

### Day 1: HA NOI – ARRIVAL

(Nil)

Pick up at Noi Bai airport (no guide, with driver only) & transfer to hotel for check-in (check-in time: after 14:00).

Free at leisure. Overnight in Hanoi.

### Day 2: HANOI – HA LONG BAY

(B/L/D)

Breakfast at hotel.

- + 08:00 - 08:30: Pick up at your hotel and depart for Ha Long city.
- + 12:30 - On arrival at pier, you will board your Imperial Cruise and you are warmly welcomed by professional and friendly crew. Check into cabin.
- + 13:00 - Enjoy specially prepared lunch while cruising through most beautiful parts of the magical Bay with thousands of amazing limestone islands emerging from emerald water. Sailing with Imperial Cruise in very tranquil route, exploring the exotic beauty of the legendary bay, a feeling in paradise will come to you. Imperial Cruise brings our valued customers to the most tranquil parts of the Bay where you can't find any boat there, cruising zigzag through hundreds of islands.
- + 15:30 - Discover the magical beauty of nature by kayaking along side limestone cliffs stretching vertically over pure blue water in tranquil bay.
- + 16:30 - Swimming time, this is great chance to relax in water.
- + 18:00 - Join the sunset party on the sundeck in warm and romantic atmosphere, making friends with other members in the group, enjoy fresh local fruit, listening soft, light music.
- + 19:00 - Enjoy the special dinner cooked by our professional chef.
- + 20:30 - The moment you choose your own way to relax after dinner, listening to music, singing karaoke, relaxing on the sundeck, squid fishing available for entertainment during the night time.

Overnight on cruise.

### Day 3: HA LONG BAY – HA NOI

(B/L)

- + 06:00 – You can wake up early for taking beautiful photos of sunrise.
- + 07:00 – Enjoy your breakfast, coffee, tea, fruits.
- + 08:00 – Visit Surprising cave – the most beautiful one in Ha Long bay.
- + 09:00 – Back to Imperial Cruise for check-out. Keep cruising towards Ha Long bay, passing by hundreds of islands and islets with different shapes depending on your imagination.
- + 10:00 – Cooking class opened right on the cruise.
- + 11:00 – Farewell lunch served on the cruise before you arrive at harbor.
- + 12:30 – Get on the bus to Hanoi.
- + 17:00– Transfer you back to your hotel.

Overnight in Hanoi.

### Day 4: HANOI – SAPA – CAT CAT (BY BUS)

(B/L/D)

**6:30 – 7:00:** Pick up from your hotel/stay, get on big bus and depart for Sapa.

**9:30:** Follow the highway to Lao Cai city with the first break.

**11:00:** Second comfort break at Lao Cai city before approaching Sapa.

**13:00:** Arrive Sapa Town with colorful traditional costumes of H'mong, Dzao, Tay ethnic people.

- Welcome drink and itinerary briefing.
- Enjoy the lunch with local Vietnamese dishes, check-in procedures

**14:30:** Visit Cat Cat village which is home of Black H'mong ethnic people and is located near the bottom of a deep valley at the foot of Fansipan Peak. Our local guide will show you the daily life activities of the locals, trek down to the valley bottom to the waterfall where the French built a Hydraulic Power Station; stop for photo with bridge and waterfall then you will walk uphill for bus to pick up to get back to Sapa in the afternoon.

**Trekking distance is about 2.5 kms and it lasts for 2 hours**

**17:00:** Come back to Sapa Town. Have dinner and overnight in hotel with night activities

Overnight in Sapa.

## Day 5: SAPA- HANOI (CHOOSE 2 OPTIONS BELOW)

(B/L)

### Option 1: SAPA – Y LINH HO – LAO CHAI – TA VAN – HANOI (BY BUS)

**7:00 – 7:45:** Have breakfast at hotel and prepare light pack for trekking

**8:00:** A short drive to Y Linh Ho then trek through the rice terraces and along Muong Hoa stream to the Black Hmong village of Lao Chai to see the spectacular landscape of Hoang Lien Son Mountain after that heading to Ta Van village - home of Dzay ethnic people.

*Trekking distance is about 8 kms and it lasts for 3.5 hours.*

**11:30:** Bus picks you up at Ta Van Bridge to Sapa.

**12:00 - 15:00:** Have a shower at hotel, check out and have lunch and time at leisure on your own.

**15:00:** Meet all group members at hotel to get ready for Hanoi.

**15:15:** Get on bus to go back to Hanoi with two comfort breaks.

**21:00:** Reach Hanoi & drop off at your hotel.

### Option 2: SAPA- BAC HA- HANOI (ONLY DEPART ON SUNDAY- Please see below surcharge)

**6:15 - 7:00:** Have breakfast at hotel and prepare all your luggage for Bac Ha market (*only open on Sunday*)

**7:00 - 14:00:** Take 2.5 hour drive to Bac Ha Town – home of Flower H'Mong ethnic people

+ Visit Bac Ha market – the most typical weekly market with inhabitants of lots of Ethnic People.

+ Have lunch at local restaurant

+ A short walk to Hoang A Tuong's palace which was built in 1914 with French – Viet architecture and visit "Pho" village of Flower H'Mong people.

*Trekking distance is about 3 kms and it lasts for 2 hours.*

**14:00:** Take 1.45 hour drive back to Lao Cai city, have a shower and relax in the border gate city. (Do not come back Sapa town).

**16:30:** You are welcomed to shuttle bus back to Hanoi with two comfort breaks.

**21:15:** We say goodbye to you at your hotel.

Overnight in Hanoi.

## Day 6: HANOI– DEPARTURE

(B)

Breakfast at hotel.

Free at leisure. Transfer to airport for leaving flight (*Pick-up time: Please remind guests to be at hotel lobby 03 hours prior to flight*). End of services.

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**Note:** This tour is not operated during Lunar New Year holiday from 30 Jan – 09 Feb 2019.

## TOUR QUOTATION

(Below tour package prices are in US\$ per adult and applicable to below specific group size)

Hotel class	2 pax up	Single supplement
A	502	270
B	409	164
C	400	148
D	358	114
E	355	111

**Note:** There is only 01 Triple at Imperial Junk, so it is not easy to book this TRP. In case there are 03 pax & the TRP is fully booked, 01 pax will have to stay at SGL room at Imperial junk, SGL surcharge for this Junk only is USD 42

**HOTEL INFORMATION:** Should a specific hotel be full at the time of your request, We will arrange similar properties of equivalent quality standard.

Hotel class	Hanoi	Ha Long	Sapa
A	<b>Nikko 5* (Deluxe room)</b> <a href="http://www.hotelnikkohanoi.com.vn">www.hotelnikkohanoi.com.vn</a>	<b>Standard Imperial Classic Junk (Superior cabin)</b>	<b>Sunny mountain hotel 4* (ROH room)</b> <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a>
B	<b>The Light 4* (Superior room)</b> <a href="http://www.hanoithelighthotel.com/">http://www.hanoithelighthotel.com/</a> <b>La Casa 4* (Deluxe)</b> <a href="http://lacasahotel.com.vn/">http://lacasahotel.com.vn/</a>	<b>Standard Imperial Classic Junk (Superior cabin)</b>	<b>Sunny mountain hotel 4* (ROH room)</b> <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a>
C	<b>Mon Regency hotel 4* (ROH room)</b> <a href="http://www.monregencyhotel.com">www.monregencyhotel.com</a> <b>May De Ville old quarter 4* (ROH room room)</b> <a href="http://www.maydeville.vn">www.maydeville.vn</a>	<b>Standard Imperial Classic Junk (Superior cabin)</b>	<b>Sunny mountain hotel 4* (ROH room)</b> <a href="http://www.sunnymountainhotel.com">www.sunnymountainhotel.com</a>

D	<b>First Eden 3* (ROH room)</b> <a href="http://www.firstedenhotel.com.vn">www.firstedenhotel.com.vn</a> <b>L'Heritage Hanoi hotel 3* (Superior room)</b> <a href="http://www.hanoilegacyhotel.com">www.hanoilegacyhotel.com</a>	<b>Standard Imperial Classic Junk (Superior cabin)</b>	<b>Sapalodge hotel 3* (ROH room)</b> <a href="http://www.sapalodgehotel.com">www.sapalodgehotel.com</a>
E	<b>Luminous Viet 3* (ROH room)</b> <a href="http://www.luminousviethotel.com">www.luminousviethotel.com</a>	<b>Standard Imperial Classic Junk (Superior cabin)</b>	<b>Sapalodge hotel 3* (ROH room)</b> <a href="http://www.sapalodgehotel.com">www.sapalodgehotel.com</a>

## TERMS & CONDITIONS

### TOUR PACKAGE RATES INCLUDE

- Indicated hotels based on TWN or TRP share with daily breakfast.
- Meals as specified in the itinerary.
- Transportation (share coach with other tourists).
- English speaking guide only (share tour guide with other tourists. Airport pick-up & see-off: no guide).
- Entrance fee.
- Mineral water (500 ml).
  - ❖ 01 bottle for half day tour / pax.
  - ❖ 02 bottles for full day tour / pax.
- Services charges, room taxes.

### TOUR PACKAGE RATES DO NOT INCLUDE

- Other meals.
- Tips for tour guide, driver, porter.
- Travel insurance.
- Visa fee.
- Airfare & airport taxes.
- Personal expenses such as drinks, telephone, souvenirs and laundry etc.
- Others which are not mentioned in the inclusion.

### CHILD POLICY

- Child below 10 years old sharing room with two (2) adults without extra bed: 65% of package cost
- Child below 10 years old sharing room with two (2) adults with extra bed: 95% of package cost
- Child below 10 years old sharing room with one (1) adult: 100% of package cost
- Child 10 years old and above: 100% of adult cost.

### SURCHARGE

Item	Surcharge
For choosing option 2 on day 5	+ USD 25/pax
For upgrading to Superior Imperial Legend Junk (if requested)	+ TWN/TRP share: USD 45/pax + SGL cabin: USD 55/pax

Transfers for 1 pax traveling alone	+ USD 72/pax/02 ways (pax will have to pay for Single supplement as well)→ Rate for a group of 1 pax only will be: TWN share rate+ Single supplement+ surcharge for transfers)
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**EXTENSION NIGHT IN HANOI (USD/PAX/NIGHT)**

Hotel class	TWN/TRP share	SGL
A	74	148
B	42	84
C	38	66
D	29	57
E	28	55

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