



TOUR PROPOSAL

7 DAYS HANOI – HA LONG BAY – SAPA

Tour code: TVT – 919

Valid from: 01 – Oct – 2018
Until : 28 – Apr – 2019

TOUR ITINERARY

Day 1: HANOI – ARRIVAL

(D)

Pick up at Noi Bai airport noon flight and transfer to hotel. Check-in time is after 14:00.

Pass by **Hoan Kiem Lake**, then walk through the Hanoi **Old Quarter & Dong Xuan market** for shopping.

Have dinner at local restaurant.

Overnight in Hanoi.

Day 2: HANOI – HA LONG BAY

(B/L/D)

Breakfast at hotel.

Enjoy a morning city tour to visit some of the city's attractions including the fascinating **Ho Chi Minh mausoleum** (except for Monday & Friday, Quan Thanh pagoda will be replaced), **Ho Chi Minh house on stilt & One Pillar pagoda**. Visit **Literature temple** which is regarded as the first university of Vietnam.

After lunch, proceeding to **Ha Long bay**, one of Vietnam's greatest natural wonders and was recognized as World's Natural Heritage by UNESCO. On the way, stop over at ABC rest stop.

Have dinner at local restaurant.

Overnight in Ha Long.

Note:

- During the closure of Ho Chi Minh mausoleum, Quan Thanh pagoda will be replaced.
- Visit to Ho Chi Minh mausoleum: casual wear is not allowed.

Day 3: HA LONG – HANOI

(B/L/D)

Breakfast at hotel.

Take a cruise on the emerald green waters of **Ha Long** among the 3,000 spectacular limestone islands, visit grottoes **Thien Cung & Dau Go** & pass by floating village. The cruise ends with a fresh seafood lunch on board. Back to Hanoi after lunch time. On the way, stop over at Dai Viet rest stop.

Reach Hanoi in the late afternoon. Free at leisure.

Have dinner at local restaurant. Enjoy the **water puppet performance**, a unique and famous traditional performance.

Overnight in Hanoi.

Day 4: HANOI – DUONG LAM VILLAGE – LAO CAI – SAPA BY COACH

(B/L/D)

Breakfast at hotel.

Transfer to west of Hanoi to visit **Duong Lam ancient village**, a pure agricultural village of the Northern Red River delta where still preserve many hundred-year-old houses.

Enjoy your special lunch with Vietnamese food in an ancient house.

It will be your unique experience as you walk along tiny ancient alleys; visit Mong Phu temple in Mong Phu hamlet – the only hamlet whose original village entrance gate remains intact, dedicated to national heroes. Have some talks with the locals in their ancient houses by visiting the ancient houses

We continue to visit Mia Pagoda (other hamlet in Duong Lam village), is built in 15 th century and admire 287 statues of all sizes, among with are famous sculpture such as the statue of Buddha in the Himalayas and the statues of the Eight Vajra Deities. Then visit Ngo Quyen temple and Phung Hung temple, places dedicated to two national heroes Ngo Quyen and Phung Hung. Lunch at local restaurant. Driving back Hanoi.

Transfer to Sapa by high way (05- 06 hours transfer).

Overnight in Sapa.

Note:

- **Weather:** usually cold in Sapa, warm coat is advised to bring.

Day 5: CAT CAT – SIN CHAI (B/L/D)

Have breakfast at hotel.

Following the road down to the valley by steps for about 5 km. While walking to the H'mong village you will have the opportunity to see the villagers working on the paddy fields and their animals, such as: chickens, water-buffaloes and pot – bellied pigs. You can also see the old hydro-electric power station which was built by the French time in the early 20th Century, and a beautiful waterfall that is a good place for resting and taking pictures. Going up and down by steps and then we keep walking to **Sin Chai village** where the black H'mong people also live. On the way to the village we can meet villagers.

Lunch & dinner at local restaurant.

Back to Sapa and overnight.

Note:

- 02-03 hours walk with certain parts slippery terrain.
- Need comfortable walking shoe & clothes.

Day 6: LAO CHAI – TA VAN – HANOI (B/L/D)

Breakfast at hotel.

Embark on a lovely trek that will take along buffalo paths and trails and through several hill tribe **villages Lao Chai** and **Ta Van**, home to Black H'mong and Dzay people. This is an absolutely spectacular walk through stunning scenery inhabited by some of the friendliest people you can meet. Once on the valley floor you can really appreciate the wonderful scenery surrounding you. The walls of the valley are covered with multi-layered rice terraced fields. Return to Sapa.

Lunch at local restaurant. Transfer back to Hanoi by high way (05- 06 hours transfer). Arrive in Hanoi, then have dinner at local restaurant.

Overnight in Hanoi.

Note:

- 02-03 hours walk with certain parts slippery terrain.
- Need comfortable walking shoe & clothes.

Day 7: HANOI – DEPARTURE (B)

Have breakfast at hotel.

Free at leisure. Check-out hotel (before 12:00 – noon time). Transfer to Noi Bai airport for departure flight. End of services.

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TOUR QUOTATION

(Below tour package prices are in US\$ per adult and applicable to below specific group size)

Tour prices will be re-calculated in case group size reduces

* Oct – Dec 2018

Hotel class	1 pax	2 pax	3-4 pax	5-6 pax	7-8 pax	9-11 pax	12-14 pax	SS
A	1,645	944	805	701	650	658	632	294
B	1,419	832	692	589	537	552	528	179
C	1,393	819	679	576	524	538	514	168
D	1,297	771	630	526	474	482	459	113

* Jan – Apr 2019

Hotel class	1 pax	2 pax	3-4 pax	5-6 pax	7-8 pax	9-11 pax	12-14 pax	SS
A	1,720	982	835	725	670	677	650	308
B	1,484	864	717	607	552	567	541	188
C	1,450	847	699	590	535	548	523	172
D	1,359	802	653	542	487	495	471	120

HOTEL INFORMATION

Hotel class	In Hanoi	In Ha Long	In Sapa
A	Nikko Hanoi 5* (Deluxe room) www.hotelnikkohanoi.com.vn	Muong Thanh Quang Ninh 5* (Deluxe room) www.quangninh.muongthanh.vn	Sapa Legend 4* (Superior room) www.sapalegendhotel.com
B	The Light 4* (Superior room) http://www.hanoithelighthotel.com/ La Casa 4* (Deluxe room) http://lacasahotel.com.vn/	Mithrin 4* (Superior room) www.mithrinhotelhalong.com.vn	Sapa highland 4* (Superior room) www.sapahighlandresort.com

C	Thien Thai 4* (Classic room) http://www.thienthaihotel.com/ May De Ville Old Quarter 4* (ROH room) http://www.maydeville.com/oldquarter/	Mithrin 4* (Superior room) www.mithrinhotelhalong.com.vn	Sapa highland 4* (Superior room) www.sapahighlandresort.com
D	L'Heritage 3* (Superior room) http://www.hanoilegacyhotel.com/hanoi-l-heritage-hotel First Eden 3* (ROH room) www.firstedenhotel.com.vn	BMC 3* (ROH room) www.bmchalonghotel.com Sea Star 3* (Superior room) http://seastar.hotelshalong.com/	Holiday Sapa 3* (ROH room) www.holidaysapa.com

TRANSPORT INFORMATION:

Group size	Kind of transport
1-2 pax	4 seater
3 pax	7 seater
4-8 pax	16 seater
9-15 pax	29 seater
16-19 pax	35 seater
20- 35 pax	45 seater

TERMS & CONDITIONS

TOUR PACKAGE RATES INCLUDE

- Hotel accommodation based on TWN / DBL / TRP share with daily breakfast.
- Meals as specified in the itinerary (food only).
- Transportation.
- **English/Mandarin speaking guide.**
- Entrance fee & boat fee.
- Mineral water provided:
 - 1 bottle of mineral water (500 ml) per pax on airport pick-up and see-off day.
 - 2 bottles of mineral water (500 ml) per pax per tour day.
- Services charges, room taxes.
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TOUR PACKAGE RATES DO NOT INCLUDE

- Optional tours.
- Surcharges.
- [Compulsory tips for tour guide & driver: USD 5/pax/day \(group of 1 – 8 pax\); USD 3/pax/day \(group of 9 pax up\).](#)
- Travel insurance.
- Visa fee.
- Airfare & airport taxes.
- Personal expenses such as drinks, telephone, souvenirs and laundry etc.
- Others which are not mentioned in the inclusion.

CHILD POLICY

- Child below 12 years old sharing room with two (2) adults without extra bed: 65% of package cost.
- Child below 12 years old sharing room with two (2) adults with extra bed: 95% of package cost
- Child below 12 years old sharing room with one (1) adult: 100% of package cost.
- Child 12 years old and above: 100% of adult cost.

SURCHARGE

Items	Period	Surcharge
For Lunar New Year Holiday	30 Jan – 09 Feb 2019	25% on the package cost
For staying at Sapa Legend at weekend and on holiday	Weekend (Friday & Saturday night)	USD 21/room/night
	31 Dec, 2018 (1 night) 01 Jan, 2019 (1 night) 04-7 Feb, 2019 (3 nights)	USD 29/room/night
For staying at Sapa Highland on holiday	24 Dec, 2018 (1 night) 31 Dec, 2018 (1 night) 01 Jan, 2019 (1 night) 04-7 Feb, 2019 (3 nights)	USD 26/room/night
For staying at Holiday Sapa on holiday	31 Dec, 2018 – 02 Jan, 2019 (2 nights) 04-7 Feb, 2019 (3 nights) 14-16 Apr (2 nights) 27 – 30 Apr, 2019 (3 nights)	USD 25/room/night
For staying at Muong Thanh Quang Ninh on holiday	04-07 Feb, 2019 (3 nights)	USD 25/room/night
Compulsory meal at Muong Thanh Quang Ninh	24 & 31 Dec, 2018	USD 35/pax/meal

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