



TOUR PROPOSAL

6 DAYS HANOI – HA LONG – SAPA

Tour code: TVT – 920

Valid from: 01 – Oct – 2018
Until: 28 – Apr – 2019

TOUR ITINERARY

Day 1: HANOI – ARRIVAL

(D)

Pick up at Noi Bai airport with noon flight and transfer to Hanoi for city tour. Visit some of the city's attractions including the fascinating **Ho Chi Minh mausoleum (outside only)** **Ho Chi Minh House on stilt & One pillar pagoda**. Visit **The temple of Literature**, which is regarded as the first university in Viet Nam. Take a walk at **Restored Sword lake** in the centre of Hanoi.

Enjoy the **water puppet performance**, a unique and famous traditional performance.

Dinner at local restaurant. Overnight in Hanoi.

Day 2: HANOI – HA LONG BAY

(B/L/D)

Breakfast at hotel.

07:45 – 08:00: Pick up at your hotel and depart for **Ha Long bay**, one of Vietnam's greatest natural wonders and was recognized as World's Natural Heritage by UNESCO. On the way, stop over at ABC rest stop.

12:30 – On arrival at pier, you will board your Imperial Cruise and you are warmly welcomed by professional and friendly crew. Check into cabin.

13:00 – Enjoy specially prepared lunch while cruising through most beautiful parts of the magical Bay with thousands of amazing limestone islands emerging from emerald water. Sailing with Imperial Cruise in very tranquil route, exploring the exotic beauty of the legendary Bay, a feeling in paradise will come to you. Imperial Cruise brings our valued customers to the most tranquil parts of the Bay where you can't find any boat there, cruising zigzag through hundreds of islands.

15:30 – Discover the magical beauty of nature along side limestone cliffs stretching vertically over pure blue water in tranquil bay.

16:30 – Swimming time, this is great chance to relax in water.

18:00 – Join the sunset party on the sundeck in warm and romantic atmosphere, making friends with other members in the group, enjoy fresh local fruit, listening soft, light music.

19:00 – Enjoy the special dinner cooked by our professional chef.

20:30 – The moment you choose your own way to relax after dinner, listening to music, singing karaoke, relaxing on the sundeck, squid fishing available for entertainment during the night time.

Overnight on cruise in Ha Long bay.

Day 3: HA LONG – HANOI – NIGHT TRAIN TO LAO CAI

(B/L/D)

06:00 – You can wake up early for taking beautiful photos of sunrise.

07:00 – Enjoy your breakfast, coffee, tea, fruits.

08:00 – Visit **Surprising Cave** – the most beautiful one in Ha Long bay.

09:00 – Back to Imperial Cruise for check-out. Keep cruising towards Ha Long bay, passing by hundreds of islands and islets with different shapes depending on your imagination.

10:00 – Cooking class opened right on the cruise.

11:00 – Farewell lunch served on the cruise before you arrive at harbor.

Back to Hanoi after lunch time. On the way, stop over at Dai Viet rest stop. Reach Hanoi, walk through **Hanoi old quarter**, you will have time for shopping at **Dong Xuan market**.

Have dinner at local restaurant. After dinner, proceed to Hanoi railways station for the night train to Lao Cai.

Overnight on train (04 berth cabin, share cabin with other tourists).

Day 4: LAO CAI – CAT CAT – SIN CHAI – SAPA (B/L/D)

Pick up at Lao Cai station, then transfer to Sapa which is only 38 km from Lao Cai.

Have breakfast at 3* hotel. After that, following the road down to the valley by steps for about 5 km. While walking to the H'mong village in **Cat Cat** you will have the opportunity to see the villagers working on the paddy fields and their animals, such as: chickens, water-buffaloes and pot – bellied pigs. You can also see the old hydro-electric power station which was built by the French time in the early 20th Century, and a beautiful waterfall that is a good place for resting and taking pictures.

Going up and down by steps and then we keep walking to **Sin Chai village** where the black H'mong people also live. On the way to the village we can meet villagers.

Lunch & dinner at local restaurant. Overnight in Sapa.

Day 5: SAPA – TA VAN – LAO CAI – NIGHT TRAIN TO HANOI (B/L/D)

Breakfast at hotel.

Embark on a lovely trek that will take along buffalo paths and trails and through several hill tribe villages Lao Chai and Ta Van, home to Black H'mong and Dzay people. This is an absolutely spectacular walk through stunning scenery inhabited by some of the friendliest people you can meet. Once on the valley floor you can really appreciate the wonderful scenery surrounding you. The walls of the valley are covered with multi-layered rice terraced fields. Return to Sapa.

Lunch at local restaurant. Walk around for last minute shopping. Transfer to Lao Cai city & then proceed to China border for taking photo. Dinner at local restaurant. Board on night train to Hanoi.

Overnight on train (04 berth cabin, share cabin with other tourists).

Day 6: HANOI – DEPARTURE (B)

Pick up at Hanoi train station then transfer for breakfast at 3* hotel.

Transfer to Noi Bai airport for departure flight. End of services.

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TOUR QUOTATION

(Below tour package prices are in US\$ per adult and applicable to below specific group size)
Tour prices will be re-calculated in case group size reduces

Hotel class	1 pax	2 pax	3-4 pax	5-6 pax	7-8 pax	9-11 pax	12-14 pax	SS (hotels + cruise only)
A	1,100	696	605	537	504	505	478	210
B	1,102	662	571	503	470	471	450	178
C	1,090	657	565	497	464	465	444	173

D	1,049	636	544	476	443	444	424	154
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NOTES

Items	Notes
Train & child no bed	- Child under 6 years old no bed – no train bed is provided for this child - If requesting train bed, a surcharge of USD 65/ 02 ways will be applied (we suggest pax should buy tickets for this child)

TRAIN SCHEDULE

Train name	Hanoi – Lao Cai		Lao Cai – Hanoi	
	Depart	Arrive	Depart	Arrive
New Livitrains/ King Express	22:00	06:20	21:05	05:22

HOTEL INFORMATION: Should a specific hotel be full at the time of your request, We will arrange similar properties of equivalent quality standard.

Hotel class	In Hanoi	In Ha Long	In Sapa
A	Nikko Hanoi 5* (Deluxe room) hotelnikkohanoi.com.vn/	Imperial Legend cruise (Deluxe cabin) halongimperialcruise.vn	Sapa Legend 4* (Superior room) www.sapalegendhotel.com
B	The Light 4* (Superior room) http://www.hanoithelighthotel.com/ La Casa 4* (Deluxe room) http://lacasahotel.com.vn/	Imperial Legend cruise (Deluxe cabin) halongimperialcruise.vn	Sapa Highland 4* (Superior room) sapahighlandresort.com
C	Thien Thai 4* (Classic room) www.thienthaihotel.com/ May De Ville Old Quarter 4* (ROH room) www.maydeville.com/	Imperial Legend cruise (Deluxe cabin) halongimperialcruise.vn	Sapa Highland 4* (Superior room) sapahighlandresort.com
D	First Eden 3* (ROH room) www.firstedenhotel.com.vn L'Heritage 3* (Superior room) www.hanoilegacyhotel.com/ hanoi-l-heritage-hotel/	Imperial Legend cruise (Deluxe cabin) halongimperialcruise.vn	Holiday Sapa 3* (ROH room) www.holidaysapa.com

TRANSPORT INFORMATION:

Group size	Kind of transport
1-2 pax	4 seater
3 pax	7 seater
4-8 pax	16 seater
9-15 pax	29 seater
16-19 pax	35 seater
20- 35 pax	45 seater

TERMS & CONDITIONS

TOUR PACKAGE RATES INCLUDE

- Hotel accommodation based on TWN / DBL / TRP share with daily breakfast.
- Meals as specified in the itinerary (food only).
- Transportation.
- **English/Mandarin speaking guide** (*the guide will not follow the group during cruise trip in Ha Long, the group will be served by staffs of cruise*)
- Entrance fee & boat fee.
- **Night train Hanoi – Lao Cai – Hanoi (4 berth cabin, share cabin with other tourists).**
- Mineral water provided:
 - 1 bottle of mineral water (500 ml) per pax on airport pick-up and see-off day.
 - 2 bottles of mineral water (500 ml) per pax per tour day.
- Services charges, room taxes.

TOUR PACKAGE RATES DO NOT INCLUDE

- Optional tours.
- Surcharges.
- Kayaking on Ha Long bay.
- **Compulsory tips for tour guide & driver: USD 5/pax/day (group of 1 – 8 pax); USD 3/pax/day (group of 9 pax up).**
- Travel insurance.
- Visa fee.
- Airfare & airport taxes.
- Personal expenses such as drinks, telephone, souvenirs and laundry etc.
- Others which are not mentioned in the inclusion.

CHILD POLICY

- Child below 12 years old sharing room with two (2) adults without extra bed: 90% of package cost.
- Child below 12 years old sharing room with two (2) adults with extra bed: 100% of package cost
- Child below 12 years old sharing room with one (1) adult: 100% of package cost.

- Child 12 years old and above: 100% of adult cost.

SURCHARGE

Items	Period	Surcharge
For Lunar New Year Holiday	30 Jan – 09 Feb 2019	25% on the package cost
For staying at Sapa Legend at weekend and on holiday	Weekend (Friday & Saturday night)	USD 21/room/night
	31 Dec, 2018 (1 night) 01 Jan, 2019 (1 night) 04-7 Feb, 2019 (3 nights)	USD 29/room/night
For staying at Sapa Highland on holiday	24 Dec, 2018 (1 night) 31 Dec, 2018 (1 night) 01 Jan, 2019 (1 night) 04-7 Feb, 2019 (3 nights)	USD 26/room/night
For staying at Holiday Sapa on holiday	31 Dec, 2018 – 02 Jan, 2019 (2 nights) 04-7 Feb, 2019 (3 nights) 14-16 Apr (2 nights) 27 – 30 Apr, 2019 (3 nights)	USD 25/room/night
Compulsory dinner on Imperial Legend Cruise on holiday	24 Dec, 2018 31 Dec, 2018 04 Feb, 2019	USD 35/room/night
For using 04 berth cabin for 01 pax only on night train		USD 172/pax/2 ways
For using 04 berth cabin for 02 pax only on night train		USD 65/pax/2 ways
For using 04 berth cabin for 03 pax only on night train		USD 30/pax/2 ways

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